



## SAGE Mobilizes its Products and Services with Worklight

SAGE SA is a software development company that services the global financial industry. SAGE develops Prospero, a modular financial system that offers clients an integrated front-, middle- and back-office system.

The company's goal is to help financial professionals focus on what they do best – managing money, not systems.

### Overview

Sage's product is a suite of software modules that addresses the needs of global financial professionals, including portfolio managers, brokers, traders and risk and operations managers. Modules are available for wealth, asset and credit management, fund administration, independent financial advisory, treasury, trading and core operations. The company was quick to recognize the growing adoption of mobile applications in the financial markets, and began searching for a cost-effective solution that will allow it to mobilize its existing offerings.

"We have seen increasing demand from our customers and the general market for rich mobile applications that meet the needs of the buy-side and sell-side financial communities," said Patrick Rotzetter, Director of Business Development at SAGE.

To address this need the company had to overcome several technical challenges, namely, how to efficiently develop multiple applications for a variety of devices while maintaining a consistent user experience, low costs of development and short time to market.



**"The Worklight Mobile Platform allows us to efficiently and reliably extend Prospero's modular software across multiple devices and deliver an optimal mobile experience."**

**Patrick Rotzetter,**  
Director of Business Development



## Challenges

- › In order to mobilize its current offerings, the company had to develop multiple applications for a variety of financial functions.
- › Given the global distribution of its customers and the company's strategic plan to expand into the North American market, the applications had to be supported by multiple mobile and non-mobile environments.
- › SAGE wanted to leverage its existing in-house web development skills and avoid the learning-curve and costs that are associated with mastering all relevant development languages and tools.

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## Results

To overcome these challenges and achieve its goals, SAGE turned to Worklight. Integrating the Worklight Mobile Platform with Prospero, Sage can now develop mobile applications that enable its customers around the world to mobilize all aspects of their daily financial operations, including asset management, wealth management and fund administration.

Using the power of the Worklight Mobile Platform, Sage radically reduced the expected development and ongoing management costs of its application portfolio by as much as 80%. Furthermore Worklight helped sage cut the time to market, allowing it to deliver its mobile offering to its customers quickly and efficiently while maintaining its competitiveness in a rapidly evolving market.

## About Worklight

Worklight provides open, complete and advanced mobile application platform and tools software for smartphones and tablets. Our award-winning products help organizations of all sizes efficiently develop and deliver HTML5, hybrid and native applications with a powerful and flexible mobile IDE, next-generation mobile middleware, end-to-end security and integrated management and analytics. Worklight dramatically reduces time to market, cost and complexity while enabling better customer and employee user experiences across more devices.

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